

All Saints - St. Luke's Hospital, Inc.
 1320 Wisconsin Avenue
 Racine, WI 53403
 (262) 636-2011

Type: GMS
 Control: Other Not for Profit
 Fiscal Year: 07/01/01 to 06/30/02

County: Racine
 Analysis Area: Southeastern (2A)
 Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	74.2%	57.4%	1.29	66.8%	1.11	58.9%	1.26	65.2%	1.14
Obstetrics	38.3%	39.6%	0.97	41.0%	0.94	37.0%	1.04	38.9%	0.99
Pediatrics	. %	48.0%	.	19.8%	.	71.9%	.	. %	.
Total hospital	59.9%	55.9%	1.07	61.3%	0.98	54.5%	1.10	60.9%	0.98
Average Census (Patients)									
Adult medical-surgical	3.7	30.4	0.12	37.0	0.10	46.2	0.08	3.3	1.14
Obstetrics	12.6	3.9	3.28	5.5	2.31	7.1	1.77	12.8	0.99
Pediatrics	0.0	1.8	0.00	0.8	0.00	7.0	0.00	0.0	.
Total hospital	74.9	55.4	1.35	68.6	1.09	95.6	0.78	73.1	1.03
Average Length of Stay (Days)									
Adult medical-surgical	2.5	3.9	0.62	4.0	0.62	3.9	0.63	2.2	1.14
Obstetrics	2.5	2.4	1.06	2.5	1.04	2.5	1.03	2.6	0.99
Pediatrics	.	2.4	.	1.8	.	2.4	.	.	.
Total hospital	3.8	4.3	0.87	4.4	0.86	4.2	0.89	4.9	0.76
Surgical Operations									
Inpatient	502	1,424	0.35	1,736	0.29	2,628	0.19	506	0.99
Outpatient	704	3,187	0.22	4,499	0.16	6,440	0.11	753	0.93
Inpatient as % of all surgeries	41.6%	30.9%	1.35	27.8%	1.50	29.0%	1.44	40.2%	1.04
Outpatient Visits									
Non-emergency visits	104,904	75,046	1.40	98,482	1.07	146,359	0.72	99,373	1.06
Emergency visits	17,467	14,086	1.24	19,089	0.92	23,160	0.75	17,973	0.97
Full-time Equivalents (FTEs)									
Administrators	19.0	14.8	1.28	13.8	1.38	27.8	0.68	18.3	1.04
Nurses, licensed	276.6	160.1	1.73	202.8	1.36	263.7	1.05	161.7	1.71
Ancillary nursing personnel	31.5	54.3	0.58	49.1	0.64	97.2	0.32	44.6	0.71
All other personnel	394.2	384.2	1.03	515.4	0.76	661.5	0.60	299.6	1.32
Total FTEs	721.3	613.5	1.18	781.0	0.92	1050.2	0.69	524.1	1.38
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.7	14.6	0.80	9.6	1.22	15.4	0.76	13.4	0.88
Nurses, licensed	170.7	157.9	1.08	141.5	1.21	146.0	1.17	118.4	1.44
Ancillary nursing personnel	19.5	53.6	0.36	34.3	0.57	53.8	0.36	32.6	0.60
All other personnel	243.3	378.9	0.64	359.7	0.68	366.2	0.66	219.2	1.11
Total FTEs	445.1	605.0	0.74	545.0	0.82	581.4	0.77	383.6	1.16

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	125	Health maintenance		Beds set up and staffed	0	Bassinets	25
Discharges	5,365	organization (HMO)	Yes	Discharges	0	Total births	1,805
Inpatient days	27,334	Preferred Provider		Inpatient days	0	Newborn days	3,880
		organization (PPO)	Yes				

All Saints - St. Luke's Hospital, Inc.
Racine

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	2	5	552	1,355	74.2%	3.7	2.5
Orthopedic	3	0	0	0	. %	0.0	.
Rehab. and physical medicine	3	0	0	0	. %	0.0	.
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	3	0	0	0	. %	0.0	.
Pediatric, acute	3	0	0	0	. %	0.0	.
Obstetrics	2	33	1,816	4,616	38.3%	12.6	2.5
Psychiatric	2	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	3	0	0	0	. %	0.0	.
Cardiac intensive care	3	0	0	0	. %	0.0	.
Pediatric intensive care	3	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	3	0	0	0	. %	0.0	.
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	1	12	359	3,880	88.6%	10.6	10.8
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	1	75	2,930	17483	63.9%	47.9	6.0

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	19	0	19.0	Radiological services personnel	6	3	8.1
Physicians and dentists	17	0	17.0	Occupational therapists	6	1	6.5
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	189	65	235.4	Physical therapists	1	1	1.8
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	0	0.0
Licensed practical nurses	31	13	39.2	Recreational therapists	0	0	0.0
Ancillary nursing personnel	25	10	31.5	Psychologists	1	0	1.0
Physician assistants	0	0	0.0	Social workers	1	1	1.7
Nurse Practitioners	2	0	2.0	All other health professionals	77	31	94.1
Medical records personnel	3	2	4.4	All other personnel	210	60	242.6
Pharmacy personnel	14	5	17.1	-----			
Clinical laboratory personnel	0	0	0.0	TOTAL	602	192	721.3

All Saints - St. Luke's Hospital, Inc.
Racine

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$81,104,132	Cash and cash equivalents	\$2,114,141	Current liabilities	\$15,032,459
Less deductions	29,702,352	Net Patient receivables	9,049,109	Long-term debt	4,032,500
Net patient revenue	51,401,780	Other receivables	444,382	Other liabilities	2,305,475
Plus other revenue	866,099	Land, bldgs and equip: Net	16,795,267	Subtotal	21,370,434
Total revenue	52,267,879	Other assets	8,119,999		
Less expenses	57,269,663			Unrestricted fund balance	15,152,464
Nonoperating gains/losses	643,587	Total Assets	\$36,522,898	Total liabilities & fund balance	\$36,522,898
Net Income	\$-4,358,197			Restricted fund balances	\$237,095

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$18,616,389]	23.0%	41.7%	0.55	41.8%	0.55	38.9%	0.59	21.4%	1.07
Medical Assistance [\$24,417,873]	30.1%	9.0%	3.34	5.7%	5.32	9.9%	3.03	30.0%	1.00
Commercial [\$32,269,370]	39.8%	43.2%	0.92	48.2%	0.83	46.4%	0.86	41.1%	0.97
All other [\$5,800,500]	7.2%	6.1%	1.17	4.3%	1.65	4.7%	1.52	7.4%	0.96
Deductions as % of Total Gross Patient Revenue									
Medicare [\$7,441,305]	9.2%	23.7%	0.39	25.1%	0.37	23.7%	0.39	8.2%	1.12
Medical Assistance [\$12,580,987]	15.5%	6.0%	2.60	3.6%	4.26	6.5%	2.39	14.3%	1.09
Commercial [\$8,570,871]	10.6%	9.4%	1.12	11.2%	0.95	11.7%	0.90	9.3%	1.14
Charity care [\$415,629]	0.5%	1.2%	0.42	0.8%	0.61	0.9%	0.55	0.7%	0.76
All other [\$693,560]	0.9%	1.4%	0.60	0.4%	2.01	1.4%	0.61	0.8%	1.04
Total deductions [\$29,702,352]	36.6%	41.7%	0.88	41.2%	0.89	44.2%	0.83	33.2%	1.10
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.7%	5.1%	0.33	3.1%	0.53	8.1%	0.21	1.7%	0.99
Net gains/losses as % of net income	-14.8%	5.3%	-2.79	-1.6%	9.37	7.0%	-2.12	-1608.0%	0.01
Expenses as % of Total Expenses									
Salary/fringe benefit[\$28,532,540]	49.8%	47.8%	1.04	47.5%	1.05	46.6%	1.07	49.1%	1.01
Supplies and services[\$22,419,747]	39.1%	40.5%	0.97	40.3%	0.97	41.6%	0.94	39.0%	1.00
Capital component [\$2,550,096]	4.5%	8.7%	0.51	9.2%	0.48	8.7%	0.51	5.4%	0.83
Bad debt [\$3,767,280]	6.6%	3.0%	2.20	3.0%	2.19	3.1%	2.11	6.4%	1.02
Fiscal Statistics									
Operating margin	-9.6%	6.1%	-1.58	11.4%	-0.84	7.1%	-1.35	-1.4%	6.66
Total hospital profit margin	-8.2%	6.4%	#	11.2%	-.73	7.6%	#	-0.1%	99.20
Return on equity	-28.8%	10.0%	-2.87	15.1%	-1.90	11.1%	#	-0.2%	131.19
Current ratio	0.8	2.5	0.33	2.4	0.35	2.3	0.36	1.2	0.72
Days in net patient accounts receivable	64.3	57.8	1.11	62.4	1.03	66.1	0.97	.	.
Average payment period	99.3	52.6	1.89	64.0	1.55	53.9	1.84	80.9	1.23
Equity financing	41.5%	56.2%	0.74	58.1%	0.71	60.2%	0.69	51.2%	0.81
Long-term debt to equity ratio	0.3	0.5	0.56	0.4	0.66	0.4	0.68	0.2	1.07
Times interest earned	-12.3	5.0	#	10.0	-1.2	5.8	-2.14	0.9	-13.28
Total asset turnover	1.4	0.9	1.63	0.8	1.82	0.9	1.63	1.3	1.07
Average age of plant: years	23.4	9.5	2.45	9.0	2.60	9.8	2.38	22.4	1.05
Increase (decrease) total net patient rev . %	2.0%	.
Output gross rev (% of total gross pt. rev)	48.0%	44.1%	1.09	50.4%	0.95	46.2%	1.04	46.6%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$3,536	\$7,870	0.45	\$6,978	0.51	\$7,095	0.50	\$4,811	0.74
Inpatient net revenue per day	\$835	\$1,834	0.46	\$1,532	0.54	\$1,690	0.49	\$976	0.86
Outpatient net rev per visit	\$210	\$343	0.61	\$365	0.58	\$316	0.67	\$204	1.03